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**April 2025 Board Meeting Minutes**

**Date:** Wednesday 4/16/2025 (OPEN)

**Time:** 7:00 pm

**Location:** Adam's Township Building

**Board Attendees:**

**Executive Board:**

President - Sandy Sanderson  
VP of Baseball Ops – Stan Polivka  
Director of Facilities – Mike Sirney  
Treasurer – Joe Derouin  
Secretary – Andrew Downs

**Board of Directors:**

Opening Day Chairperson - VACANT  
Assistant VP of In-House Ops – Andy Meier  
Assistant VP of Travel Ops – Sean Ranson  
Assistant VP of Softball Ops – Shane Malone  
Community Outreach Coordinator – Dan Demarco  
Equipment Manager – Bill Vehovic  
Field Maintenance Assistant – Ryan Moore (ABSENT)  
Umpire Coordinator - VACANT  
Assistant Treasurer of Travel – Shane Kampian  
Concessions Stand Manager – Christy Wilson  
Fundraising, Signs, and Sponsors – Jason Barrett  
Registrar – Matt Gogolin  
Uniforms and Spirit Wear Coordinator – Jason Barrett  
Assistant Secretary of Social Media – Rebecca Ravenstahl (ABSENT)  
Assistant Secretary of Website Management – Zach Zollner  
Safety/Risk Coordinator – Diana Hasenkopf  
Immediate Past President – Larry Fox (ABSENT)

**Discussion Items:**

**Sandy Sanderson:** Open Meeting – second Stan Polivka

- Adams 1 & 2 Concession Stand / Shed Renovation update
  - Floor was completed this morning. Approx 1 hour of work left

- New lock for door
- Dan met with President at bank about potential sponsorship. Information coming this week
- Pony/Colt league
  - Parents of 13u and up don't know Mars has baseball
  - Need to communicate while kids are younger
  - Look to have 13u and possibly 14u travel next year
  - Going to email current 12u travel kids
- Bednar camp email promotion went out to the league
  - Camp is in June

**Stan Polivka:**

- Lights on Veterans and Rotary Fields
  - Shutoff process for cancellations
  - Notify commissioner and notify Stan Polivka to coordinate umpires and Andy Meier for lights

**Joe Derouin (Finances):**

- Monthly Treasurer Update
- Softball account and retained earnings account
- 2025 Financials through 3/31/2025

|               | Baseball            | Travel              | Softball            | Retained earnings    | Totals               |
|---------------|---------------------|---------------------|---------------------|----------------------|----------------------|
| PNC Bank      | \$ 77,500.57        | \$ 32,622.67        | \$ -                | \$ 142,260.64        | \$ 252,383.88        |
| cfsbank       | \$ -                | \$ -                | \$ 10,000.00        | \$ 10,000.00         | \$ 20,000.00         |
| <b>Totals</b> | <b>\$ 77,500.57</b> | <b>\$ 32,622.67</b> | <b>\$ 10,000.00</b> | <b>\$ 152,260.64</b> | <b>\$ 272,383.88</b> |

- Q1 net income statement

## 1Q 2025 Net Income Statement

### Revenue

|                      |                      |
|----------------------|----------------------|
| Donations Received   | \$ 19,258.00         |
| Fee Revenue          | \$ 96,193.83         |
| <b>Total Revenue</b> | <b>\$ 115,451.83</b> |

### Expenses

|                                  |                       |
|----------------------------------|-----------------------|
| Check Fees                       | \$ (205.08)           |
| COGS: Travel Winter Training     | \$ (15,480.00)        |
| Equipment                        | \$ (11,485.50)        |
| Facility Costs:Field Maintenance | \$ (1,087.25)         |
| Field Maintenance                | \$ (2,026.56)         |
| Insurance                        | \$ (4,127.22)         |
| Jersey Orders                    | \$ (35.95)            |
| Merchant Fees                    | \$ (664.59)           |
| Office Supplies & Software       | \$ (542.45)           |
| Softball:COGS-Softballs          | \$ (271.96)           |
| Tournament Entry Fees            | \$ (6,205.00)         |
| Tournament Hosting Fee           | \$ (70.00)            |
| Travel Team Expenses             | \$ (9,019.31)         |
| Utilities                        | \$ (901.15)           |
| Website Fees                     | \$ (475.25)           |
| <b>Total Expenses</b>            | <b>\$ (52,597.27)</b> |
| <b>Net Operating Income</b>      | <b>\$ 62,854.56</b>   |

- Need access to prior QuickBooks account
  - Board agrees to allow President Sandy Sanderson access with Treasurer Joseph Derouin to be the Primary Administrator
- Send letters to anyone who made donation
- Signed engagement letter with attorney
  - In process of updating bylaws
  - Whistleblower policy in review
  - Conflict of Interest policy
  - Code of conduct policy
  - Working on process for new board members to acknowledge forms
- Researching field possibility
  - Discussed with commercial realtor who is looking at options
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**Shane Kampian (Travel Finances):**

- All travel budgets updated as of last week

**Andrew Downs (Secretary):**

- Valencia Boro Field
  - Look to get access this year to have available to use next year

**Mike Sirney (Fields):**

- Field Day went great
  - Still working on Veterans field
    - Needs dirt – working with Adams Township
    - Needs to be completed prior to Opening Day
  - Batting cage at Veterans field still needs fixed
  - L-screen needs new net
- Another chalk line spreader needed for Centennial Dirt

**Bill Vehovic (Equipment):**

- With new equipment purchases, old equipment still on-hand
  - Have table at Opening Day with equipment available with donations

**Jason Barrett (Fundraising/Sponsors):**

- Spirit Wear
  - Went out last week – sending again this week
- In-house hats
  - Look to buy hats to hit next price break and have stock on-hand
  - Keep extra in storage
- Opening Day
  - Vendors are scheduled
  - Photos will be at Kiwanis Pavilion
  - Sign-ups for volunteer slots and donation items
  - Emails and Social Media notifications a few days prior to Opening Day
- Sponsorships
  - Looking to start sending email earlier than December

**Rebecca Ravenstahl (Website/Social Media):**

**Sean Ranson (Travel Baseball):**

- 7U Evals Completed
  - 25 kids – 2 teams to be split evenly

- Discussions on potentially hosting tournaments
  - Plan multiple age groups in 2026

#### **Softball – Shane Malone**

- Field Liner machine needed for Centennial Dirt field
  - Working with Mike to get an extra
  - Needed for game on Thursday, then not needed until April 29
- Added “Batting Cages” to fields for Centennial Dirt
  - Can be reserved similar to fields
  - Open to any Mars Baseball team/group
- Tournament evaluations on Sunday April 27 (Shane and Stan)
- 15U schedules on April 27
  - Will request final check for umpires after schedule finalized
- Update on other hitting nets
  - Reaching out to company purchased from
- First aid kits are out to all coaches
- Night schedule to be sent to Andy Meier
  - May 10, May 31, and June 7
- Youth Night with High School team on Monday, April 28

#### **Matt Gogolin – Registrar**

- Last Pony registration through last week
  - Following up for payments
- Consider sending summer registration email in early May

#### **Zach Zollner – Website**

#### **Dan Demarco – Community Outreach Coordinator**

- Discussions with local businesses for sponsorship type weekend or where percentage of sales could go to Mars Baseball
- Fleming Tire and Pfeifer

#### **Andy Meier – In-House Coordinator**

- Jersey Update

#### **Christy Wilson – Concessions**

- Opening Day Items
  - Need 2-3 additional coolers
  - Volunteer sign-ups are filling as expected

- Vendors scheduled
- Games scheduled starting at 9AM and last game ending around 7PM
- Look to share on social media that Opening Day Coordinator is needed

**Diana Hasenkopf – Risk/Safety Coordinator**

- Update on Background Checks
  - Approx 150 emails went out to individuals who are having background checks
  - Working with current issues with codes not working
- Travel Baseball team First Aid Kits and ice packs
- AEDs – Grant through local Rotary can be explored

**Open Items**

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**Next Meeting:** MAY 21 (OPEN)

**Minutes Submitted by:** Andrew Downs – Secretary